



Integrated Building Systems Your Technology S.P.A.C.E. Planner

How We Work

Before we help you develop a strategic Technology S.P.A.C.E. plan, first we'll assess your current technology investment and determine your expectations, estimated rate of growth, and the direction technology is moving in your industry.

Then we'll help you determine the future operational needs of your organization, so that the technology infrastructure we design today isn't outdated tomorrow.

But we don't stop there.

We'll provide a cost-benefit analysis, which will identify potential cost savings and areas where you can maximize the use of technology integration for your business. We'll also help you develop a planned budget for future technology S.P.A.C.E. investments.



Our process provides a total end to end solution, whether you're in the Design, Build or Move phase of your technology S.P.A.C.E. plan.



What is your Technology S.P.A.C.E. Strategy?

When business owners talk about technology, they often think only about the computers or the internet; or perhaps about specific applications that allow them to operate their businesses. Like you, they often have a specific problem that needs immediate resolution, and rather than lose more time—and money—thinking about how this decision may impact their other systems, they buy a “quick fix” just to get by.

However, in today's world, there are many more systems you should consider, and integrating them all can be extremely complicated. These systems ensure the safety and comfort of your customers, the productivity of your employees and the operational efficiency of your facilities. All of them should and must work together seamlessly to optimize building, security, communication and I.T. systems.

Ask yourself: is it time to integrate your Technology S.P.A.C.E. systems?

If you agree that it may make sense to properly integrate all or some of these systems, then you must start with a solid foundation or infrastructure that will support your business technology needs today and allows for future growth and applications.

Do you understand your entire Technology Infrastructure S.P.A.C.E. requirements?

- **S**tructure and layout of your system's physical space
- **P**athways for connectivity between systems
- **A**ir conditioning and environmental issues
- **C**abling and wiring connectivity
- **E**lectrical and power needs

Security and Access Control
Phone/Voice
Audio/Video/Multimedia
Computer Networks
Electronic Building Communications

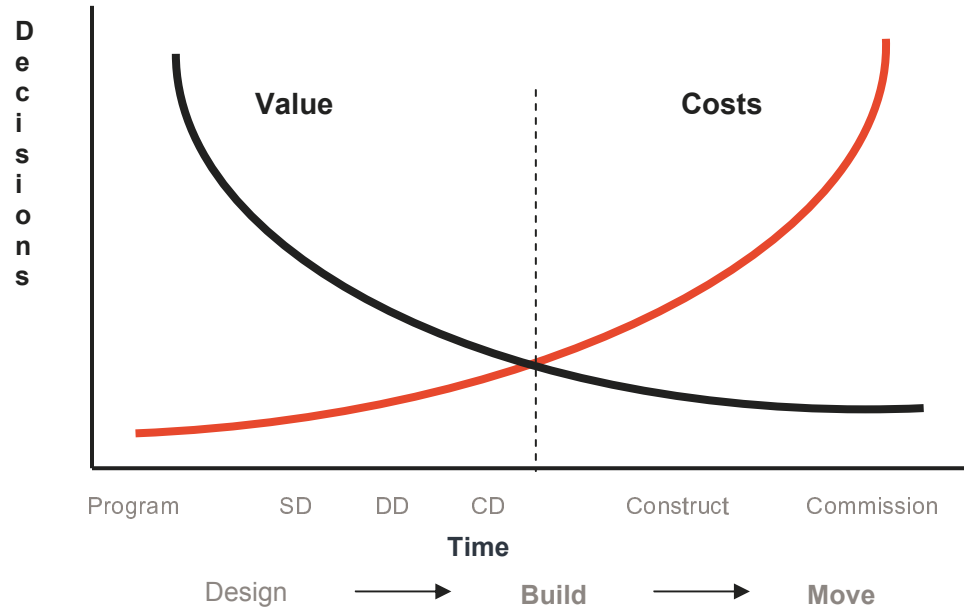
A well-thought out technology plan can show you how to leverage your existing technology investment and create a true return on investment.

It will also certainly help you understand the total cost of ownership of all your future technology needs.



Do you have a good technology plan? Not sure? Then it's probably costing you!

New Construction & Renovation Model



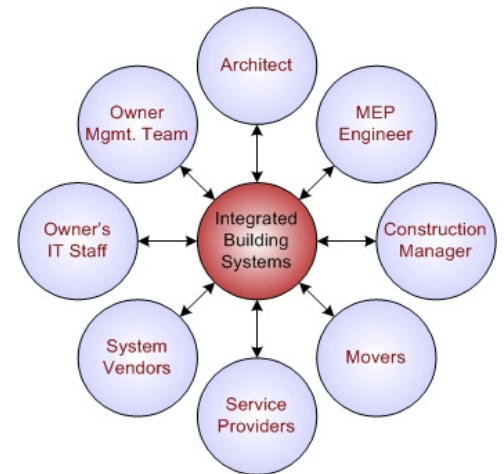
Whether you're in the Design, Build or Move phase of your Business Technology S.P.A.C.E. plan, it helps to have experts on your team who know the right questions to ask so you can avoid:

- Wasting time
- Wasting money
- Problems
- Anxiety & stress
- Forgetting something
- Surprises
- Losing functionality
- Cost over-runs
- Staff complaints
- Project delays
- Vendor hassles

Protect yourself from hassles with multiple vendors.

Wouldn't it be nice to have "one throat to choke?"

Integrated Building Systems offers you "The Power of One" resource and the "Expertise of Many" seasoned veterans to work as your advocate, to help take the pressure off and bring the appropriate team members together to solve all your technology infrastructure challenges and systems integration needs.



When we're involved from the beginning, we can help you develop strategies to:

- Future-proof your offices
- Develop a budget and keep you on track
- Value-engineer for savings
- Determine total cost of ownership
- Integrate appropriate technologies
- Provide a smooth transition
- Capitalize on your investment
- Give you the most flexibility
- Coordinate vendors
- Minimize hassles



950 Michigan Ave.
Columbus, OH 43215
614.240.5999 f: 614.240.5975
www.ibswebsite.com

