

What is your Technology S.P.A.C.E. Strategy?

When business owners talk about technology, they often think only about computers or the internet, or perhaps about specific applications that allow them to operate their businesses. Like you, they often have a specific problem that needs immediate resolution, and rather than lose more time (and money) thinking about how this decision may impact their other systems, they buy a “quick fix” just to get by.

However, in today’s world there are many more systems that a business owner like you should consider, and integrating them can be extremely complicated. These systems ensure the safety and comfort of your customers, the productivity of your employees and the operational efficiency of your facilities. **They should and must work together seamlessly to optimize building, security, communication and I.T. systems.**

Ask yourself: Is it time to integrate your Technology S.P.A.C.E Systems?

- **S**ecurity and Access Control
- **P**hone and Paging Systems
- **A**udio Video Systems
- **C**omputer Networks
- **E**lectronic Building Control Systems

If you agree that it may make sense to properly integrate all or some of these systems, then you must start with a solid foundation or infrastructure that will support your business technology needs today and allows for future growth and applications.

Do you understand your entire Technology Infrastructure S.P.A.C.E requirements?

- **S**tructure and layout of systems’ physical space
- **P**athways for connectivity between systems
- **A**ir conditioning and environmental issues
- **C**abling and wiring connectivity
- **E**lectrical and power needs

A well-thought out technology plan can show you how to leverage your existing technology investment and create a true return on investment. It will also certainly help you understand the total cost of ownership of all your future technology investments.

Integrated Building Systems – Your Technology S.P.A.C.E. Planner

Before we help you develop a strategic technology S.P.A.C.E. plan, we’ll first assess your current technology investment and determine your expectations, estimated rate of growth, and the direction technology is moving in your industry. Then we’ll help you determine the future operational needs of your organization, so that the technology infrastructure we design today is not outdated tomorrow.

But we don’t stop there. We’ll provide a cost/benefit analysis, which will identify potential cost savings and areas where you can maximize the use of technology integration for your business, and help develop a planned budget for future technology S.P.A.C.E. investments.

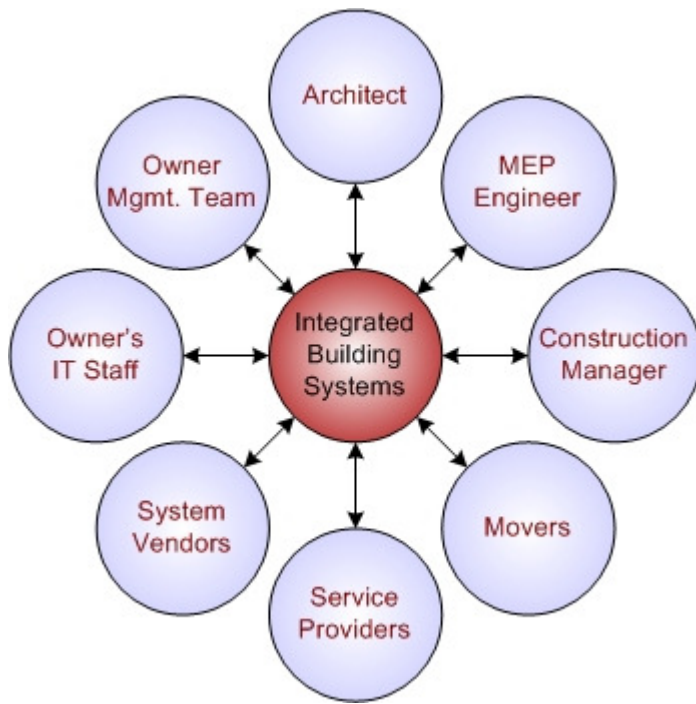
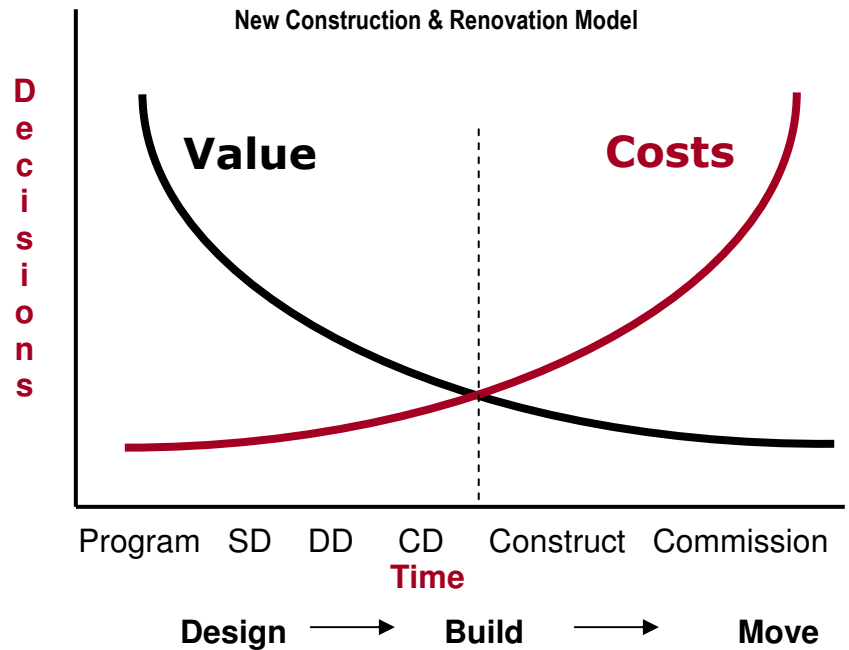
Need Help with Your Technology S.P.A.C.E. Strategy?

Is not having a good Plan or asking the right Questions Costing You?

Are you sure?

Whether you're in the Design, Build or Move phase of your Business Technology S.P.A.C.E. plan, it helps to have experts on your team who know the right questions to ask to help you avoid:

- Wasting Time
- Wasting Money
- Problems
- Anxiety & Stress
- Forgetting Something
- Surprises
- Losing Functionality
- Cost Over-runs
- Staff Complaints
- Project Delays
- Vendor Hassles



Wouldn't it be nice to have "One Throat to Choke"?

Integrated Building Systems offers you "The Power of One" resource and the "Expertise of Many" seasoned veterans to work as your advocate, to help take the pressure off and bring the appropriate team members together to solve all your Technology Infrastructure Challenges and Systems Integration needs.

When we're involved from the beginning, we can help you develop strategies to:

- Future-proof your offices
- Develop a budget & keep you on track
- Value Engineer for savings
- Determine Total Cost of Ownership
- Integrate appropriate technologies
- Provide a smooth transition
- Capitalize on you Investment
- Give you the most Flexibility
- Coordinate Vendors
- Minimize Hassles